

STAFF REPORT: Fire Department



REPORT TO: Council
MEETING DATE: December 10, 2007
REPORT NO.: FD.07.06
**SUBJECT: Fire Pumper Acquisition RFP
RBM-2007-16 Award of Contract**
**PREPARED BY: Ron Doherty, Fire Chief and
Sherri Adams, Manager of
Purchasing**

A. Recommendations

THAT Council receive Staff Report FD.07.06, "Fire Pumper Acquisition RFP TBM-2007-16, Award of Contract", and further does approve award of the Request for Proposal Fort Garry Fire Trucks at a total cost of \$294,594.00 (GST not included) with funding as outlined in the report.

B. Background

The New Tanker Pumper project is part of the Administration – Vehicle Acquisition capital project and has a budget of \$280,000 for 2007.

RFP TBM-2007-16 was issued on March 22, 2007 for the supply and delivery of one new Tanker Pumper for the Fire Department. The proposal document was advertised on the Bid Navigator website and also sent to prospective bidders.

Proposals were evaluated using all details contained in the proposal submission. Further evaluation tools included after sale quality of service provided by vendor, price and references.

In response to RFP TBM-2007-16, qualified bids were received from the following six proponents with prices ranging from \$276,669 to \$306,141:

Fort Garry Fire Trucks
ResQTech (Rosenbauer Firefighting Technology),
Carl Thibault Emergency Vehicles
Eastway Emergency Vehicles
Dependable Truck and Tank
Seagrave Fire Apparatus Company

The selection and evaluation committee based their evaluation on the above mentioned criteria and scored Fort Garry Fire Trucks as the number one submission, which includes a 3000 Imperial Gallon tank mounted on a Sterling

chassis powered by a 435 HP Detroit Diesel engine with Allison automatic transmission at a price of \$294,594.00.

This proponent is able to provide a 3000 Imperial Gallon truck with enough horsepower to meet our requirements, while staying within the stringent MTO weight restrictions. Other manufacturers quoted on trucks with smaller engines in order to meet the MTO specs. Fort Garry's approach was to re-engineer the chassis in order to meet this requirement. The vehicle will be ready for delivery in 2008. The quoted truck exceeds our minimum specifications in capacity, horsepower and pump capacity. This proponent emerged from the evaluations as the preferred proponent. As per the Request for Proposal document and the Town's Purchasing By-law the Selection Committee entered into negotiations with this proponent. Negotiations resulted in price savings of \$965 from the original bid submission and a larger horsepower engine due to re-engineering of the chassis in order to meet MTO requirements.

Recommendation:

Based on the above data, our recommendation is that we accept the Fort Garry bid. The extra capacity and horsepower makes it the better option for our purposes. We have been able to negotiate some of the quoted specifications with this manufacturer, resulting in a reduced overall price and a vehicle design which meets our needs and is compliant with all applicable regulations.

C. The Blue Mountains' Strategic Plan

2.7 – To develop a long-rang plan for the delivery of Emergency services facilities.

The draft Fire Service Master Plan contains the recommendation "that the municipality maintain its existing formal Vehicle Replacement Program." This vehicle purchase is outlined in that Vehicle Replacement Plan.

D. Budget Impact

This purchase was identified in the 2007 Budget, as part of the capital project "Vehicle Replacement", GL# 6-210-1000-64020.

Budget Amount	\$280,000
Tanker Pumper Cost	<u>\$294,594</u>
Budget Overage	\$ 15,594

The project was to be funded in the 2007 Budget by utilizing \$220,000 from taxation through and \$60,000 allocated from development charges. Based on the Development Charges background study cost sharing formula, the budget overage would have to be covered from \$3,275 from extra development charges and the remaining \$12,319 from taxation in 2008.

This project will not be completed until 2008 and therefore the budget amount will need to be carried forward.

E. Attached

No attachments.

Respectfully submitted,

Ron Doherty, Fire Chief

Sherri Adams, Manager of Purchasing