

STAFF REPORT: Fire Department



REPORT TO: Council
MEETING DATE: April 26, 2010
REPORT NO.: FIS.10.34
SUBJECT: Award of Tender TBM-2009-75, for the Supply and Delivery of One (1) Fire Rescue/Pumper Apparatus and Related Accessory Equipment

PREPARED BY: Sherri Adams, Manager of Purchasing on behalf of the Tender Proposal Award Committee

A. Recommendations

THAT Council receive Staff Report FIS.10.34, entitled “Award of Tender TBM-2009-75, for the Supply and Delivery of One (1) Fire Rescue/Pumper Apparatus and Related Accessory Equipment” and approve the Tender Proposal Award Committee’s recommendation to award to the lowest, compliant bidder being Metalfab Ltd, in the amount of \$333,258.08, plus non-recoverable HST of \$586.53, for a total of \$333,844.61.

B. Background

In 2006, The Blue Mountains Fire Department designed its first rescue/pumper truck, combining a fire body and chassis suited for our geographic area. A rescue/pumper incorporates compartments capable of transporting a diverse selection of specialized rescue tools and equipment in conjunction with personnel, water, pumps, hoses, ladders and additional equipment required for firefighting operations. The original design continues to work extremely well and the vehicle’s compartmentalization is utilized to its capacity.

The Fire Department and the Manager of Purchasing developed the Tender document in consultation with each other resulting in the Tender for the Supply and Delivery of One (1) Fire Rescue/Pumper Apparatus and Related Accessory Equipment – TBM-2009-75, being issued on November 27, 2009. Advertisements were placed in the local papers and on the Town and OPBA’s websites respectively.

Twelve potential bidders obtained the Tender package and the Town received seven Tender submissions in the Clerk’s Office on the closing date of February 11, 2010. Four addenda were issued on this bid call prior to the closing date. The Public Opening Results notice that was displayed on the Town’s website is attached to this Staff Report.

Five bidders were within the 2010 approved Capital Budget following the opening of the Tender submissions and are listed below in order of price:

No.	Bidder	Tender Amount excluding taxes
1.	Carl Thibault Fire Trucks Inc.	\$273,555.00
2.	ResQtech Systems Inc.	\$316,500.00
3.	Metalfab Ltd.	\$333,258.08
4.	Dependable Emergency Vehicles	\$333,903.00
5.	Fort Garry Fire Trucks	\$336,108.00

Following Tender review, Staff has determined Carl Thibault Fire Trucks and ResQtech to be non-compliant due to major deviations in their respective Tender submissions. The Tender document instructed bidders to apply for approval from the Town for major deviations and equivalencies to specification requirements prior to Tender submission, and that only minor deviations would be considered by the Town following Tender submissions.

The Tender Proposal Award Committee is recommending the award be made to Metalfab Ltd, in the amount of \$333,258.08. Metalfab Ltd. is the lowest, compliant bidder following Tender review.

C. The Blue Mountains' Strategic Plan

The acquisition of this vehicle will ensure that Fire Department response vehicles are replaced in a timely manner to maintain a reliable fleet and to ensure that the fleet is capable of meeting the demands of growth and development. The timing of the replacement schedule is intended to ensure the departments compliance with the Fire Underwriters Survey (FUS) requirements in order to maximize our FUS rating.

D. Environmental Impacts

This vehicle will meet 2010 emission Standards.

E. Budget Impact

A budget of \$365,000.00 was approved for this acquisition in 2010.

F. Attached

1. Public Opening Results for TBM-2009-75

Respectfully submitted,

Paul Graham, CAO

Ron Doherty, Fire Chief

Sherri Adams, Manager of Purchasing

For more information, please contact:
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Public Opening Results

These results are unofficial and no determination of award should be determined from this information.

Project Name: Tender for the Supply and Delivery of One (1) New Fire Rescue/Pumper Apparatus and Related Accessory Equipment

Contract Number: TBM-2009-75

Closing Date: February 11, 2010, 2:00 P.M. Local time Clerk's Office

No.	Bidder	Date Tender Received	Amount of Tender excluding all taxes
1	Carl Thibault Fire Trucks Inc.	February 9/10	\$273,555.00
2	Safetek Emergency Vehicles	February 10/10	\$374,745.00
3	Ontario Fire Truck Inc.	February 11/10	\$383,305.00
4	Carrier Centers		No bid received
5	Seagrave Fire Apparatus		No bid received
6	Metalfab Ltd	February 9/10	\$333,258.08
7	Eastway Emergency Vehicles		No bid received
8	Fort Garry Fire Trucks	February 10/10	\$336,108.00
9	ResQtech Systems Inc.	February 11/10	\$316,500.00
10	Dependable Emergency Vehicles	January 29/10	\$333,903.00
11	Darch Fire		No bid received
12	Asphodel Fire Trucks		No bid received