



Town of The Blue Mountains
Grants and Donations Committee Application Form

Applicant Information

Legal Name of Agency/Organization/Group: Georgian Bay Coyotes

Address: [REDACTED]

City/Town: Meaford

Postal Code: [REDACTED]

Contact Person: Kevin Hooper

Position/Title: Head Coach

Telephone: [REDACTED]

Fax: _____

Email: k [REDACTED] g [REDACTED]

Website: www.georgianbaycoyotes.com

Organization Information

What is your Organizations status?

☐ For profit

☒ Not-for-profit

Fiscal year of Organization (Month/Year to Month/Year) Jan 2020 - Dec 2020

Amount of Grant Request

Cash: 1000.00

Subsidization: 0.00

Financial Information:

If successful, indicate how the funding would be used by your organization.

*Help cover costs of our annual free Coyote Cross Country Race for school kids.

*Coyote custom designed Race bibs for 500 kids = \$0.50 / bib = \$250

*Coyote custom designed Medals for 10 races = 30 medals @ \$5 each = \$150.00

*Race fees for the kids

*We help cover race fees as many struggle with extra income.

*Average cost for just one meet = \$300-\$500. We do 15+ each year.

*Need to purchase a pop-up tent as our old one finally died after several years

*Used for shelter at outdoor track and cross country meets

*\$500 for regular sized 10'x10' or custom designed 20'x20' = \$3000.

Part A: General Information

Board of Directors

Please use the space below to provide the name and title for each member of your organizations Board of Directors, along with each member's title.

Kevin Hooper - President and Head Coach

Shelley Hooper - Vice President, Treasurer and Assistant Coach

Alysha Stroud - Secretary and Website Coordinator

Describe who your organization serves

For example, who is your organization's audience?

We attract school age kids from Collingwood, Thornbury, Heathcote, Meaford, Owen Sound, Desboro, Shallow Lake, Wiarton, South Peninsula Shores and Durham

Describe your organization's membership

Include the number of members, as well as any membership fees.

We have about 80 members on our roster.

Membership fees to join are \$200, which includes insurance for the year as well as team uniform consisting of a jacket, short sleeve tee, racing singlet and socks.

Following years cost about \$60 for grade 8 and under to \$150 for high school kids.

Summary of previous year's activities

List and comment on your program activities for the previous year and where possible, indicate the number of participants. (Participants may or may not be applicable).

Our full year race results are listed on our website under the "Race / Results" section.

We compete year round from indoor meets at York University in the winter, outdoor meets around the Toronto to Hamilton, London, Windsor area in the summer and cross country meets in the Fall where we travel from Sudbury to Windsor.

We consistently bring home numerous medals at both "prep" meets to Provincial Championships for both individuals as well as team medals in the cross country season. We have set provincial records, sent kids to national championships, have some of our high school kids nationally ranked, and had one girl win the Canadian Junior Cross Country Championships back in 2014.

Part B: Financial Information

Fundraising

Indicate your organizations fundraising policy. Comment on your organizations fundraising plans for both the current and upcoming years.

I do our fundraising program. Reaching out to local businesses, private individuals, as well as service clubs in Meaford and Thornbury each year.

This helps considerably with our team's annual expenses.

Over the last couple years this has become more challenging to keep the funds coming in, but we work with what we get.

We are always in the "black" and never in debt.

Fundraising Revenues

Does your organization raise enough money through fundraising to cover its expenses? If not, indicate your organizations plan to pay these expenses.

In the past we have done well with fundraising, but some of our major service club supporters are no longer in existence. As well, the Bluewater District School Board is charging us more to use their facilities each year.

Any short comes in our fundraising just mean we either compete less and/or charge our athletes more to help cover the expenses.

Part C: Grant Information

Summary of previous grant(s)

Include any subsidies. Indicate how the previous municipal grant(s) was applied by your organization. Indicate if you received funding from sources other than the municipality.

We have never received any support from Blue Mountain in the past. From Meaford, they support us annually for our Coyote Cross Country Race to cover costs for port-a-potties and other minor race expenses.

A medical doctor has given us \$\$\$ each year for the last 3 years, but that has come to an end.

Another medical doctor bought us a waterproof tent 6 years ago for shelter at our meets. That finally wore out last Fall and basically fell apart after so much use.

Meaford and Thornbury service clubs have provided \$\$\$ annually, but those funds are getting less each year as well.

The Town of The Blue Mountains Vision

Explain how your organization's event/initiative/project aligns with the Town's Vision:

"Encompassing the best of Ontario Experience. A complete community designed to last, where opportunities abound."

Our program is all about kids. Giving every kid the opportunity to run and achieve their personal best. Some kids are very recreational and others are very competitive, but we give equal attention to all levels of kids.

All our coaches are volunteers and give countless hours of service to our team each year, of which we could not continue without their support.

Part D: Projected Budget

Please fill out the projected budget for your organization's event/initiative/project in the chart below.

Revenue Description	Budget Amount
Grants – Federal and/or Provincial	\$0
Grants – Town of The Blue Mountains	\$1000
Donations/Sponsorships	\$500
Earned Income	\$0
Applicant Contribution	\$free coaching
User Fees	\$10/race
Membership Fees	\$2000
Fundraising Efforts	\$5000
Other (please specify)s	\$
Other (please specify)s	\$
Other (please specify)s	\$
Other (please specify)	\$
Total Revenue	\$10,000

Expenses Description	Budget Amount
Salaries and Benefits	\$1500 coach travel
Advertising and Promotion	\$50
Entertainment	\$0
Administration	\$1000
Facilities Rental	\$1000
Prizes and Awards	\$200
Other (please specify)s Coyote Race Expenses	\$700
Other (please specify) Annual Race fees	\$4500
Other (please specify)s Miscellaneous	\$varies each year
Other (please specify) Raising \$\$\$ for a new track complex in 4-6 years	\$
Total Expenses	\$10,000

Please ensure that your application also includes your organization's most recent financial statement.

Part E: Signatures

By signing below, the authorized representatives of the organization acknowledge that they have fully read and understand the Guidelines and Criteria for the Grants and Donations Program and that the information included in this application is true and correct to the best of their knowledge.

Kevin Hooper

Print Name

Signature

President / Head Coach

Position/Title

Feb 25, 2020

Date

Shelley Hooper

Print Name

Vice President

Position/Title

Feb 25, 2020

Date

Please submit your completed application to: finance@thebluemountains.ca OR

Grants and Donations
Finance and IT Services
Box 310
32 Mill Street
Thornbury, Ontario
N0H 2P0

If you have questions regarding the application, or application process, please contact finance@thebluemountains.ca or 519-599-3131 ext. 227.

Banking Summary

2017-01-01 through 2020-02-25 (in Canadian Dollars)

Category	2017-01-01- 2020-02-25
INCOME	
Interest Inc	15.60
Other Inc	
coyote	76,692.43
TOTAL Other Inc	76,692.43
TOTAL INCOME	76,708.03
EXPENSES	
Coyote Club	
Coach Expenses	12,457.68
Memberships	8,884.68
Nationals	626.15
Race Fees	13,623.68
Supplies	35,811.67
TOTAL Coyote Club	71,403.86
Fees & Charges	
Bank Fee	-1,222.50
Service Fee	12.38
TOTAL Fees & Charges	-1,210.12
TOTAL EXPENSES	70,193.74
OVERALL TOTAL	6,514.29

Net Worth Account Balance as of Dec 31, 2014 - As of 2019-12-31
As of 2019-12-31 (in Canadian Dollars)

02-25

Account	2019-12-31 Balance
ASSETS	
Cash and Bank Accounts	
GIC - Coyotes	0.00
Meaford Coyote Track Club	9,748.38
TOTAL Cash and Bank Accounts	9,748.38
TOTAL ASSETS	9,748.38
LIABILITIES	
	0.00
OVERALL TOTAL	9,748.38



Town of The Blue Mountains Grants and Donations Committee Application Form

Applicant Information

Legal Name of Agency/Organization/Group: Georgian Triangle Anglers Association

Address: [REDACTED]

City/Town: Blue Mountain/Cwood Postal Code: [REDACTED]

Contact Person: Rick Baldry Position/Title: President

Telephone: [REDACTED] Fax: [REDACTED]

Email: [REDACTED] Website: Georgianfishinf.org

Organization Information

What is your Organizations status? ☐ For profit
☒ Not-for-profit

Fiscal year of Organization (Month/Year to Month/Year) _____

Amount of Grant Request

Cash: \$1200 Subsidization: _____

Financial Information:

If successful, indicate how the funding would be used by your organization.

Funding will be combined with other donations from partners in cash or product to cover the expenses of the Spring trout Derby and the profit from this event (40th.) will be used to pay expenses associated with the hatchery's, Buildings & grounds needs Conservation projects utilities, taxes and other costs to operate and continue our much needed work.

Part a General Information Board of Directors.

Rick Baldry President, -Aubrey Sawyers 1st.Vice Gary Lawrence 2nd.Vice

Jay Kivell Secretary, Harvie Pittman Treasure

Al Gibson Hatchery Chair, Wayne McInnes Buildings & Grounds Chair.

Frank Raczek Membership Chair Ways& Means John Baldry Chair.

Roger Martin Director Jim Bertrain Director

(2) Describe who your organization serves

The Georgian Triangle Anglers Association (GTAA) serves most areas of commerce and the needs of the general public, Our hatchery provides fishing opportunities for everyone, Stream rehab projects provides (healthy clean waters & a place for returning spawning fish) and our derbies (fund raisers) provide funds needed to do this. We have hosted year end school classes from the Beaver Valley(hatchery tours, games & hiking) Our hatchery is an amazing teaching tool.

(3) Describe your organization's Membership.

The GTAA has a paid Membership of 56 at present. We offer Single Membership for \$85.00 and a Family Membership for \$100.00, all memberships include Ontario Federation of Anglers Hunters dues and have \$10,000,000. 3rd party liability insurance, this is important because of the nature of the work we do (transport fish, conservation projects & working with the public on fund raisers.

(4) Summary of previous year's activities.

Hosted 2 Derbies Georgian Triangle Spring Trout April-May, a SLAM (trout & Salmon) in August, Removed Log Jams & Dams on the Silver

Creek & Pretty River, we have an in school hatchery program in a couple of elementary schools so far which we service and more schools have requested this amazing teaching tool, Hosted 2 BBQ for members & the public also invited Mayor's and Councilors from Area town to attend a hatchery tour & BBQ in Oct. In Nov. we released into Beaver River tributaries 35000 rainbow trout & Georgian Bay from Meaford to Wasaga Beach 28500 Brown trout & 4600 brook trout in Feversham pond.

PART B Financial Information

Over the many years our club (GTAA) had organized and run derbies, many fund raising methods were used to finance the awards, there were derby award dinners held at the community center in Thornbury in the 90's and early 2000's we also held wild Game dinners each spring to help with our finances, Today we require & rely on Towns & businesses throughout the Georgian Triangle area for funding, many changes & new laws concerning food served at (Wild Game) event, the declining numbers attending derby awards dinners, the Manufactures of sporting goods had their sponsorship clawed back, So Advertising our partners in Conservation, Environment and Community events has now become a place to be part of the public awareness & responsibilities

(2) Fundraising Revenues.

The GTAA has over our many years with the help of the Towns, Businesses (corporate or private) and participants in these events held has allowed us to cover our expenses to date, that in turn work in the community, conservation projects and our hatchery will continue to make a difference in the Georgian Triangle Tourist Area.

PART C Grant Information.

First and foremost thank you for your contribution last year \$1200.

That grant was used with other partners to cover expenses for hatchery & maintenance, derby expenses (advertising, & prizes) Stream & healthy water projects, utilities, taxes and other costs associated with the upkeep & business of the GTAA.

(2) The Town of the Blue Mountains Vision

The event brings in the fishermen (women & children) from all over our country mostly Ontario to participate in a year round sport (fishing) that is 2nd. to none with the finest tasting Rainbow Trout found anywhere, the Town of the Blue Mountains is that destination year round, and aligns completely within the scope of your towns desired Vision, and opportunities to discover.

Part D: Projected Budget

Please fill out the projected budget for your organization's event/initiative/project in the chart below.

Revenue Description	Budget Amount
Grants – Federal and/or Provincial	\$
Grants – Town of The Blue Mountains	\$ 1200
Donations/Sponsorships	\$
Earned Income	\$
Applicant Contribution	\$
User Fees	\$
Membership Fees	\$
Fundraising Efforts	\$
Other (please specify)	\$
Other (please specify)	\$
Other (please specify)	\$
Other (please specify)	\$
Total Revenue	\$ 12774

Expenses Description	Budget Amount
Salaries and Benefits	\$
Advertising and Promotion	\$
Entertainment	\$
Administration	\$
Facilities Rental	\$
Prizes and Awards	\$
Other (please specify)	\$
Other (please specify)	\$
Other (please specify)	\$
Other (please specify)	\$
Total Expenses	\$ 9034.35

Please ensure that your application also includes your organization's most recent financial statement.

Amount	Expenses	Amount
	Great lakes trophies	\$ 434.37
\$ 125.00	Peak FM	
\$ 800.00	Bayshore	\$ 575.40
\$ 250.00	U line (2 scales)	\$ 421.08
\$ 100.00	awards/prizes	\$ 7,250.00
\$ 500.00	bbq supplies	\$ 98.29
\$ 250.00		
\$ 500.00	print shop-tickets	\$ 172.89
\$ 120.00	print shop-posters n flyers	\$ 79.38
\$ 100.00	Georgian life media ad	\$ 180.80
\$ 500.00	print shop rules regs 50/50	\$ 242.95
	Total Expenses	\$ 9,455.16
\$ 220.00		
\$ 69.35		
\$ 1,110.00	Profit	<u>\$ 3,319.19</u>
\$ 650.00		
\$ 3,740.00		
\$ 9,034.35		
\$ 12,774.35		

Revenue details		# sold	
ticket sales singles	\$ 20.00	127	\$ 2,540.00
ticket sales Family	\$ 30.00	40	\$ 1,200.00
Hanna ford			
cwood concrete			
trims col enterprises			
hock shop			
speedy glass			
gorilla gutters			
Lawrance glass & mirror			
Cwood nissan			
Georgian Bowl			
clearview			
card draw for radio			
bbq donations			
Silent Auction			
Arms length			
bluemountains			
total ticket sales			
Total prize sponers			
bottom line			

2019. DERBY FINISHED

Part E: Signatures

By signing below, the authorized representatives of the organization acknowledge that they have fully read and understand the Guidelines and Criteria for the Grants and Donations Program and that the information included in this application is true and correct to the best of their knowledge.

RICHARD BAWORY

Print Name

PRESIDENT

Position/Title



Jan 27/20

Date

Harold Altman

Print Name



Signature

TREASURER

Position/Title

Jan 27/2020

Date

Please submit your completed application to:

Grants and Donations
Finance and IT Services
Box 310
32 Mill Street
Thornbury, Ontario
N0H 2P0

If you have questions regarding the application, or application process, please contact finance@thebluemountains.ca or 519-599-3131 ext. 227.



Town of The Blue Mountains Grants and Donations Committee Application Form

Applicant Information

Legal Name of Agency/Organization/Group: Georgian Triangle Humane Society

Address: [REDACTED]

City/Town: Collingwood

Postal Code: [REDACTED]

Contact Person: _____

Position/Title: _____

Telephone: [REDACTED]

Fax: _____

Email: _____

Website: www.gths.ca

Organization Information

What is your Organizations status? ☐ For profit

☒ Not-for-profit

Fiscal year of Organization (Month/Year to Month/Year) 01/2020 to 01/2021

Amount of Grant Request

Cash: \$1500

Subsidization: _____

Financial Information:

If successful, indicate how the funding would be used by your organization.

Our mission is to deliver innovative programs and compassionate services that enhance the lives of pets in need and the people that care for them.

If the GTHS were to successfully receive \$1500 in grant funding, it would be used to sponsor a Mobile Spay/Neuter Clinic providing affordable spay/neuter and wellness services to the pets of low income families, seniors etc.

Part A: General Information

Board of Directors

Please use the space below to provide the name and title for each member of your organizations Board of Directors, along with each member's title.

Board of Directors
David Garner (Chair)
John Worts (Vice Chair)
Barbara Foster
Karen Schilcher
Monika Gibson
Teri Band
Tim Weichel
Senior Staff
Sonya Reichel (Executive Director)
Glenda Green (Operations Manager)



Describe who your organization serves

For example, who is your organization's audience?

At the Georgian Triangle Humane Society, we believe in compassion for pets & people. We offer innovative programs that enhance and support the human-animal bond. These programs include humane education, pet retention, access to veterinary medicine and animal transfer for pets in need. Adopters, volunteers and donors are key audiences.

Our services to the Community:

Owner Surrender - Support and intake for individuals who face the hard decision to give up their pet.

Stray Services - The GTHS will take in found dogs and cats.

Dog School - The GTHS is proud to offer the public canine obedience classes for both adult dogs and puppies.

Animal Transfer - to help overpopulation in under resourced communities

Pet Health Services – Offering subsidized spay and neuter clinics was another way for the GTHS to aim to keep pets and people together.

Mobile Spay/Neuter Clinics
Wellness Clinics
Community Cats

Describe your organization's membership

Include the number of members, as well as any membership fees.

Summary of previous year's activities

List and comment on your program activities for the previous year and where possible, indicate the number of participants. (Participants may or may not be applicable).

In 2019 GTHS held 8 clinics over 4 weekends. These clinics were located in Meaford, Wasaga Beach and Feversham. In total, 195 cats and dogs came through the clinics where they had surgery and received vaccines and microchips.

Part B: Financial Information

Fundraising

Indicate your organizations fundraising policy. Comment on your organizations fundraising plans for both the current and upcoming years.

In the absence of federal or provincial funding, the GTHS relies on the generosity of individuals, community and corporate supporters to help to continue to provide our animals with the second chance at life that they so richly deserve.

Fundraising for the year is based on income from:

Corporate Sponsorship

Grants

Donations

Treasure Tails Retail Store

Adoption Fees

Retail in the GTHS Animal Center

Social Enterprises

Fundraising Events (National Cupcake Day, Furball Gala, Walkathon, Kittypalooza, Third Party Events)



Fundraising Revenues

Does your organization raise enough money through fundraising to cover its expenses? If not, indicate your organizations plan to pay these expenses.

Historically, the GTHS generates enough money to cover it's expenses. 2020 has the highest goal in the history of the organization to raise through fundraising and community support.

Part C: Grant Information

Summary of previous grant(s)

Include any subsidies. Indicate how the previous municipal grant(s) was applied by your organization. Indicate if you received funding from sources other than the municipality.

Rotary Club of South Georgian Bay, Collingwood Rotary Club, WB Rotary Club, Optimist Club, Georgian Bay Club Foundation, IBM Canada, RBC, Blue Mountain Village Foundation, Clearview Township, Nestle Purina, Bruce Power, Elephant Thoughts, Elizabeth Fry Society of Simcoe

The Town of The Blue Mountains Vision

Explain how your organization's event/initiative/project aligns with the Town's Vision:

"Encompassing the best of Ontario Experience. A complete community designed to last, where opportunities abound."

Pets are a part of our community and by providing affordable services for families in need, we are able to preserve the human-animal bond when these families may otherwise be considering parting with their pet due to financial hurdles.

Part D: Projected Budget

Please fill out the projected budget for your organization's event/initiative/project in the chart below.

Revenue Description	Budget Amount
Grants – Federal and/or Provincial	\$
Grants – Town of The Blue Mountains	\$
Donations/Sponsorships	\$
Earned Income	\$
Applicant Contribution	\$
User Fees	\$
Membership Fees	\$
Fundraising Efforts	\$
Other (please specify) Service fees	\$ 5500
Other (please specify) Town of Blue Mountains	\$ 1500
Other (please specify)	\$
Other (please specify)	\$
Total Revenue	\$7000

Expenses Description	Budget Amount
Salaries and Benefits	\$
Advertising and Promotion	\$
Entertainment	\$
Administration	\$
Facilities Rental	\$
Prizes and Awards	\$
Other (please specify) Service provider fee	\$ 7000
Other (please specify)	\$
Other (please specify) s	\$
Other (please specify)	\$
Total Expenses	\$7000

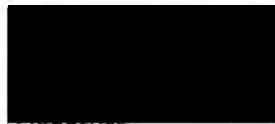
Please ensure that your application also includes your organization's most recent financial statement.

Part E: Signatures

By signing below, the authorized representatives of the organization acknowledge that they have fully read and understand the Guidelines and Criteria for the Grants and Donations Program and that the information included in this application is true and correct to the best of their knowledge.

Kelly O'Neil

Print Name



Signature

Donor Relations

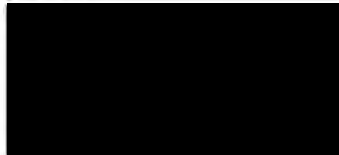
Position/Title

2/13/2020

Date

Sonya Reichel

Print Name



Executive Director

Position/Title

2/13/2020

Date

Please submit your completed application to: finance@thebluemountains.ca OR

Grants and Donations
Finance and IT Services
Box 310
32 Mill Street
Thornbury, Ontario
N0H 2P0

If you have questions regarding the application, or application process, please contact finance@thebluemountains.ca or 519-599-3131 ext. 227.

Georgian Triangle Humane Society
Financial Statements
For the year ended December 31, 2018

Georgian Triangle Humane Society
Financial Statements
For the year ended December 31, 2018

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Tel: 705 443 4422
Fax: 705 443 0600
www.bdo.ca

BDO Canada LLP
10 Hurontario Street, Suite 100
Bellingwood, Ontario L9Y 4R1

Independent Auditor's Report

To the Board of Directors of Georgian Triangle Humane Society

Qualified Opinion

We have audited the financial statements of Georgian Triangle Humane Society (the organization), which comprise the statement of financial position as at December 31, 2018 and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2018, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the entity derives revenues from donations and fundraising, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the organization. Therefore, we were not able to determine whether any adjustments might be necessary to donation and fundraising revenues, excess of revenues over expenses and cash flows from operations for the years ended December 31, 2018 and 2017, current assets as at December 31, 2018 and 2017 and fund balances as at January 1 and December 31 for both the 2018 and 2017 years.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Comparative Information

We were not engaged to report on the comparative information, and as such, it is unaudited.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Annual Report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained the Annual Report prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licensed Public Accountants

Collingwood, Ontario
May 23, 2019

Georgian Triangle Humane Society Statement of Financial Position

December 31

2018

2017

(unaudited)

Assets

Current

Cash and bank	\$ 652,687	\$ 540,379
Short-term investments (Note 2)	202,658	-
Accounts receivable	59,503	64,162
Inventories	14,757	20,975

	929,605	625,516
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Capital assets (Note 3)

	833,838	864,503
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	\$ 1,763,443	\$ 1,490,019
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Liabilities

Current

Accounts payable and accrued liabilities	\$ 108,013	\$ 58,717
Deferred revenue	33,886	-
Deferred contributions (Note 4)	239,984	89,221

	347,997	147,938
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Deferred contributions related to capital assets (Note 5)

	719,173	753,171
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	1,101,056	901,109
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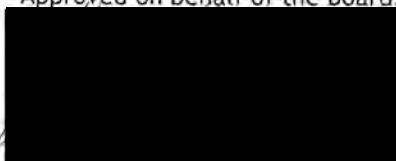
Commitments (Note 7)

Net Assets

	662,387	588,910
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	\$ 1,763,443	\$ 1,490,019
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Approved on behalf of the Board:



Executive Director

Director

The accompanying notes are an integral part of these financial statements.

Georgian Triangle Humane Society Statement of Operations and Net Assets

For the year ended December 31	2018	2017 (unaudited)
Revenue		
Amortization of deferred contributions related to capital assets (Note 5)	\$ 43,308	\$ 41,026
Recognized deferred contributions (Note 4)	14,911	2,751
Animal adoption fees	162,043	162,537
Animal programs	43,399	27,339
Donations	265,892	255,870
Fundraising - Other	223,696	169,782
Fundraising - Retail Store	76,674	74,378
Fundraising - Treasure Tails	201,261	214,538
Grants	58,918	31,173
Interest	6,925	3,286
Legacies and bequests	83,353	27,132
Services	39,663	40,501
	<u>1,220,043</u>	<u>1,050,313</u>
Expenses		
Accommodation and pet care	28,282	24,065
Advertising and sales promotion	14,699	13,485
Amortization	50,566	48,397
Bank charges	15,329	13,686
Fundraising - Other	45,512	27,102
Fundraising - Retail store	59,916	51,078
Fundraising - Treasure Tails	48,583	47,082
Grant expenses	20,039	33,904
Insurance	9,991	8,681
Memberships	1,749	1,305
Office, telephone and general	46,533	31,405
Professional fees	20,176	8,692
Repairs and maintenance	14,911	2,751
Salaries and wages	514,729	327,417
Travel	3,200	2,838
Utilities	25,373	29,435
Veterinary	226,978	216,903
	<u>1,146,566</u>	<u>888,226</u>
Excess of revenue over expenses for the year	73,477	162,087
Net assets, beginning of year	588,910	426,823
Net assets, end of year	\$ 662,387	\$ 588,910

The accompanying notes are an integral part of these financial statements.

Georgian Triangle Humane Society Statement of Cash Flows

For the year ended December 31	2018	2017
		(unaudited)
Cash provided by (used in)		
Operating activities		
Excess of revenues over expenses for the year	\$ 73,477	\$ 162,087
Items not involving cash:		
Amortization of capital assets	50,566	48,397
Amortization of deferred contributions related to capital assets	(43,308)	(41,026)
	<u>80,735</u>	<u>169,458</u>
 Changes in non-cash working capital balances		
Accounts receivable	4,659	(26,228)
Inventories	6,218	(5,679)
Prepaid expenses	-	1,208
Accounts payable and accrued liabilities	49,296	(3,689)
Deferred revenue	33,886	-
Deferred contributions	150,763	42,924
Deferred contributions related to capital assets	9,310	46,325
	<u>334,867</u>	<u>224,319</u>
 Investing activities		
Capital assets acquisitions	(19,901)	(46,325)
Purchase of short-term investments	(202,658)	-
	<u></u>	<u></u>
 Increase in cash and bank during the year	112,308	177,994
 Cash and bank, beginning of year	<u>540,379</u>	<u>362,385</u>
 Cash and bank, end of year	<u>\$ 652,687</u>	<u>\$ 540,379</u>

The accompanying notes are an integral part of these financial statements.

Georgian Triangle Humane Society Notes to Financial Statements

December 31, 2018

1. Summary of Significant Accounting Policies

Nature and Purpose	<p>The organization is a non-profit organization incorporated without share capital under the laws of Ontario.</p> <p>The organization was formed to provide shelter and care for lost, stray, unwanted or abandoned animals in the communities of Wasaga Beach, Stayner, Creemore, Collingwood, The Blue Mountains, Thornbury, Clarksburg, Meaford and the surrounding areas.</p> <p>The organization is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors.</p>
Basis of Accounting	<p>The financial statements have been prepared using Canadian accounting standards for not-for-profit organizations.</p>
Revenue Recognition	<p>Georgian Triangle Humane Society follows the deferral method of accounting for contributions.</p> <p>Contributions relating to depreciable capital assets are deferred and amortized over the useful life of the depreciable capital asset acquired.</p> <p>Contributions relating to non-depreciable assets are recognized as direct increases to net assets.</p> <p>Restricted contributions are recognized as revenue in the year in which the related expenses are incurred.</p> <p>Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.</p> <p>Service revenues are recognized at the time the service is provided and collection is reasonably assured.</p>
Inventories	<p>Retail store inventories are stated at the lower of cost and net realizable value. Cost is generally on the first-in, first-out basis.</p>

Continued...

Georgian Triangle Humane Society Notes to Financial Statements

December 31, 2018

1. Summary of Significant Accounting Policies (continued)

Capital Assets

Capital assets are stated at cost less accumulated amortization. Amortization, based on the estimated useful life of the asset, is calculated as follows:

Building	4% declining balance basis
Shelter equipment	20% declining balance basis
Vehicle	30% declining balance basis
Computer hardware	45% declining balance basis
Computer software	100% declining balance basis

Contributed Materials and Services

The organization recognizes contributions of materials and services if the fair value can be reasonably estimated, the materials and services are used in the normal course of its operations and would otherwise have been purchased.

Financial Instruments

Financial Instruments are recorded at fair value at initial recognition.

In subsequent periods, financial instruments are reported at cost or amortized cost less impairment. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items measured at fair value and charged to the financial instrument for those measured at amortized cost.

Financial assets are tested for impairment when indicators of impairment exist. When a significant change in the expected timing or amount of the future cash flows of the financial asset is identified, the carrying amount of the financial asset is reduced and the amount of the write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement, provided it is not greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously, and the amount of the reversal is recognized in net income.

Continued...

Georgian Triangle Humane Society Notes to Financial Statements

December 31, 2018

1. Summary of Significant Accounting Policies (continued)

Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. The amounts recorded for estimated useful life of capital assets and accrued liabilities are based on management's best estimates. Actual results could differ from management's best estimates as additional information becomes available in the future.

2. Short-term investments

Short-term investments consist of two guaranteed investment certificates maturing on May 14, 2019, bearing interest at a rate of 2.10%. Accrued interest totalling \$2,658 is included in this balance.

3. Capital Assets

	2018		2017	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Buildings	\$ 1,065,825	\$ 298,102	\$ 1,057,985	\$ 266,277
Shelter equipment	95,391	45,697	95,391	33,273
Computer hardware	23,136	12,323	11,075	8,408
Computer software	7,919	7,919	7,919	7,920
Vehicle	19,235	13,627	19,235	11,224
	<u>\$ 1,211,506</u>	<u>\$ 377,668</u>	<u>\$ 1,191,605</u>	<u>\$ 327,102</u>
Net book value		<u>\$ 833,838</u>		<u>\$ 864,503</u>

The building is situated on land owned by the Town of Collingwood.

Georgian Triangle Humane Society Notes to Financial Statements

December 31, 2018

4. Deferred Contributions

Deferred contributions represent donations restricted by the funding individual or organization for future purchases of capital assets and expenses of a subsequent period.

	2018	2017
Balance, beginning of year	\$ 89,221	\$ 46,297
Deferred contributions received	174,984	92,000
Capital asset purchases	(9,310)	(46,325)
Recognized deferred contributions	(14,911)	(2,751)
Balance, end of year	<u>\$ 239,984</u>	<u>\$ 89,221</u>

5. Deferred Contributions Related to Capital Assets

Deferred contributions related to capital assets represents the unamortized portion of restricted contributions used for capital asset purchases.

	2018	2017
Balance, beginning of year	\$ 753,171	\$ 747,872
Deferred contributions for capital asset purchases	9,310	46,325
Amortization of deferred contributions related to capital assets	(43,308)	(41,026)
Balance, end of year	<u>\$ 719,173</u>	<u>\$ 753,171</u>

Georgian Triangle Humane Society Notes to Financial Statements

December 31, 2018

6. Contributed Materials and Services

The organization receives goods and services from its members and the community.

The organization would not be able to carry out its activities without the services of the many volunteers who donate a considerable number of hours. Due to the difficulty of compiling these hours, contributed services are not recognized in the financial statements.

Additionally, the organization has a land lease from the Town of Collingwood at a nominal value of \$2 per year.

The fair values of these contributions cannot be reasonably estimated and have therefore not been recognized in the financial statements.

7. Commitments

The organization has an operating lease for the Treasure Tails premises at \$2,259 per month plus common area fees at \$1,054, under a lease expiring in December 2021.

The minimum annual lease payments for the next three years are as follows:

2019	\$	39,754
2020	\$	39,754
2021	\$	39,754

On November 28, 2018, the organization signed a letter of intent with a vendor for construction services. The total value of the contract is \$128,300 and as of December 31, 2018, no work has been performed.

8. Comparative Information

Certain comparative figures have been reclassified to conform with the current year's financial statement presentation.

Georgian Triangle Humane Society Notes to Financial Statements

December 31, 2018

9. Financial Instrument Risk

The organization is exposed to risks that arise from its use of financial instruments. This note describes the organization's objectives, policies and processes for managing those risks and the methods used to measure them.

There have been no substantive change in the organization's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The organization is exposed to this risk on its high interest savings account and its short-term investment.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The organization is exposed to credit risk resulting from the possibility that a customer or counterparty to a financial instrument defaults on their financial obligations; if there is a concentration of transactions carried out with the same counterparty; or from financial obligations which have the similar economic characteristics such that they could be similarly affected by changes in economic conditions. The organization's financial instruments that are exposed to concentrations of credit risk are accounts receivable, government remittances receivable and holding all bank accounts with one financial institution. Mitigating the risk relating to the receivable balances is a historic trend of no collection issues as receivable balances are all from municipalities with no history of defaulting on obligations. All of the organization's cash is held at one credit union. The Canadian Deposit Insurance Corporation (CDIC) insures Canadian current bank accounts and investments at a single financial institution to a maximum of \$100,000.

Liquidity risk

Liquidity risk is the risk that the organization encounters difficulty in meeting its obligations associated with financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the organization will not have sufficient funds to settle a transaction on the due date; will be forced to sell financial assets at a value, which is less than what they are worth; or may be unable to settle or recover a financial asset. Liquidity risk arises primarily from accounts payable and accrued liabilities.